Beat: Miscellaneous

Ticketing on Facebook has Finally Arrived

both Ticketmaster and Eventbrite

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Since social commerce was a buzzword in 2011, it never really took off in the ticketing sector. 2016 might be a turning point for social ticketing as both Ticketmaster and Eventbrite's research shows. Live Analytics, Ticketmaster's research division, published in August 2014 research showing that 52% of Facebook users are interested in seeing where their Facebook friends are sitting in events.

Earlier this year FutureTix consulting conducted a survey among ticketing professionals which showed that 97% of ticketing professionals think that social ticketing will be an important sales channel in the future. Now that Ticketmaster, Eventbrite and SAP have decided to sell tickets through Facebook, the future has arrived.

Startups and smaller flexible companies identify new trends faster than the big industry players. Evento Social Promotion started selling tickets on Facebook back in 2011. The company developed a social seating map that enables ticket buyers to see where their friends are sitting and to invite others to join them.

Evento's platform integrates into external ticketing systems, giving event owners the option to sell through Facebook without changing their ticketing suppliers. It seems that the days in which tickets were sold online without any social features will look as outdated as going to the box office and standing in line.

Source: Evento

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